



Concept Submittal

PROJECT DESCRIPTION:
City Hall – ACS Protocol

Prepared for:
Neil Cardwell
Director of IT |

Site: All Facilities at City of Forney

Proposal Issued
4/26/2019

Prepared by:
Tony Batteford
214-797-5952
tbatteford@knightsecurity.com

Knights Security Systems
Dallas – Ft. Worth – Houston – Austin -
San Antonio

knightsecurity.com

This proposal is of a proprietary nature. It remains the property of Knight Security Systems, LLC.

About Knight Security Systems

explore www.KnightSecurity.com

Who we are?

Knight Security Systems is a leading security systems integrator, focused on honor, integrity and service. Our advanced security solutions include access control, video surveillance, intrusion as well as fire detection systems.

Our staff is comprised of licensed professional engineers, systems technical professionals and IT network security specialists.

Why work with Knight Security?

- Over 4,000 systems installed since 1983
- Licensed professional engineers, systems technical professionals, and IT network security specialists
- Industry certifications including Texas Department of Insurance's NICET fire license, Texas Department of Public Safety's Private Security Bureau License, Cisco CCNA and CCDA
- "A" Rating by ISNetwork

"We have been working with Knight Security Systems for over two years now and I can attest that this Security partnership has allowed SFCU to explore and execute a total system design that puts Smart Financial Credit Union in the forefront of Security, Risk Management and Life Safety. In fact, the FBI had the opportunity to review the system and commended the advanced efforts of SFCU."

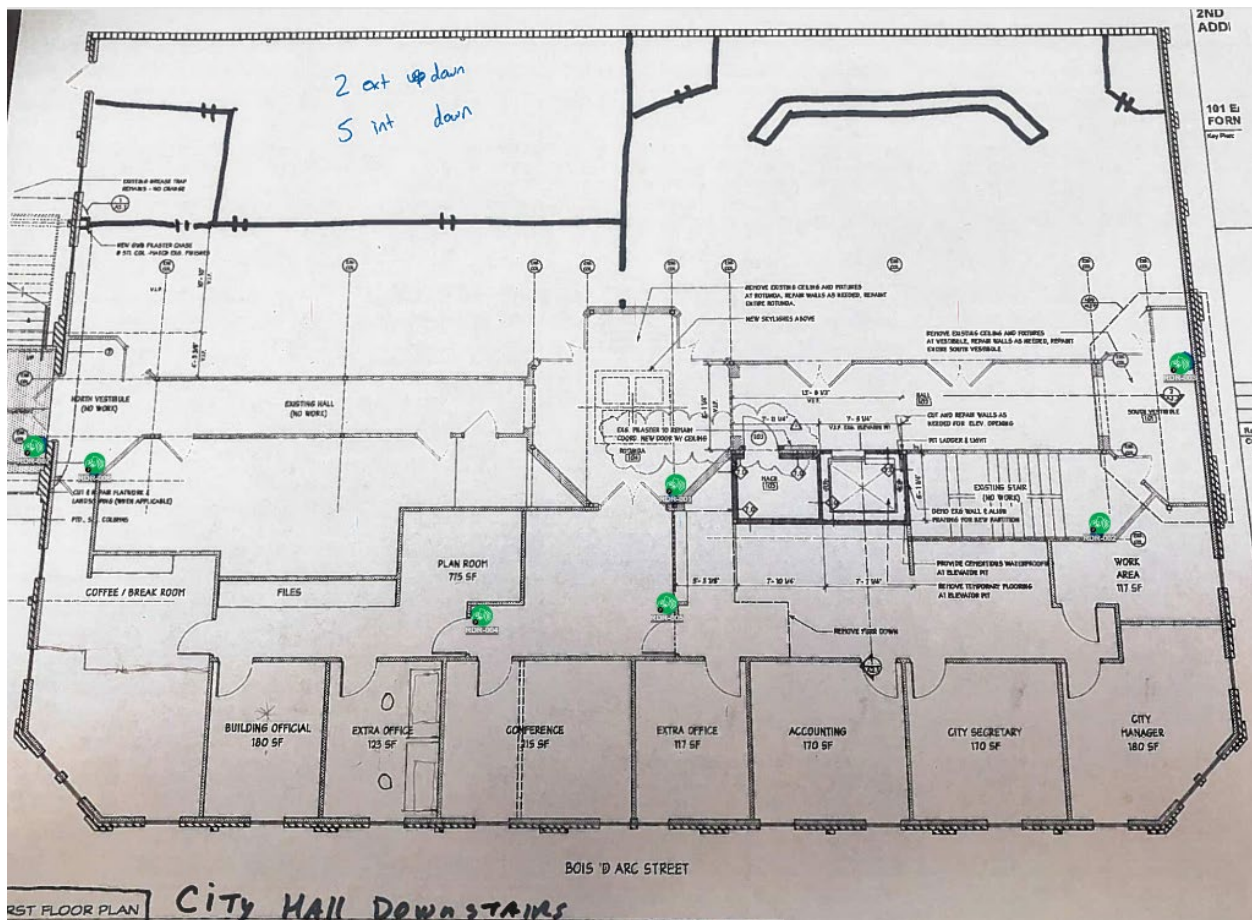
--- Loretta Wolsey, VP Risk Management and Comp
Smart Financial Credit Union

System Specifics

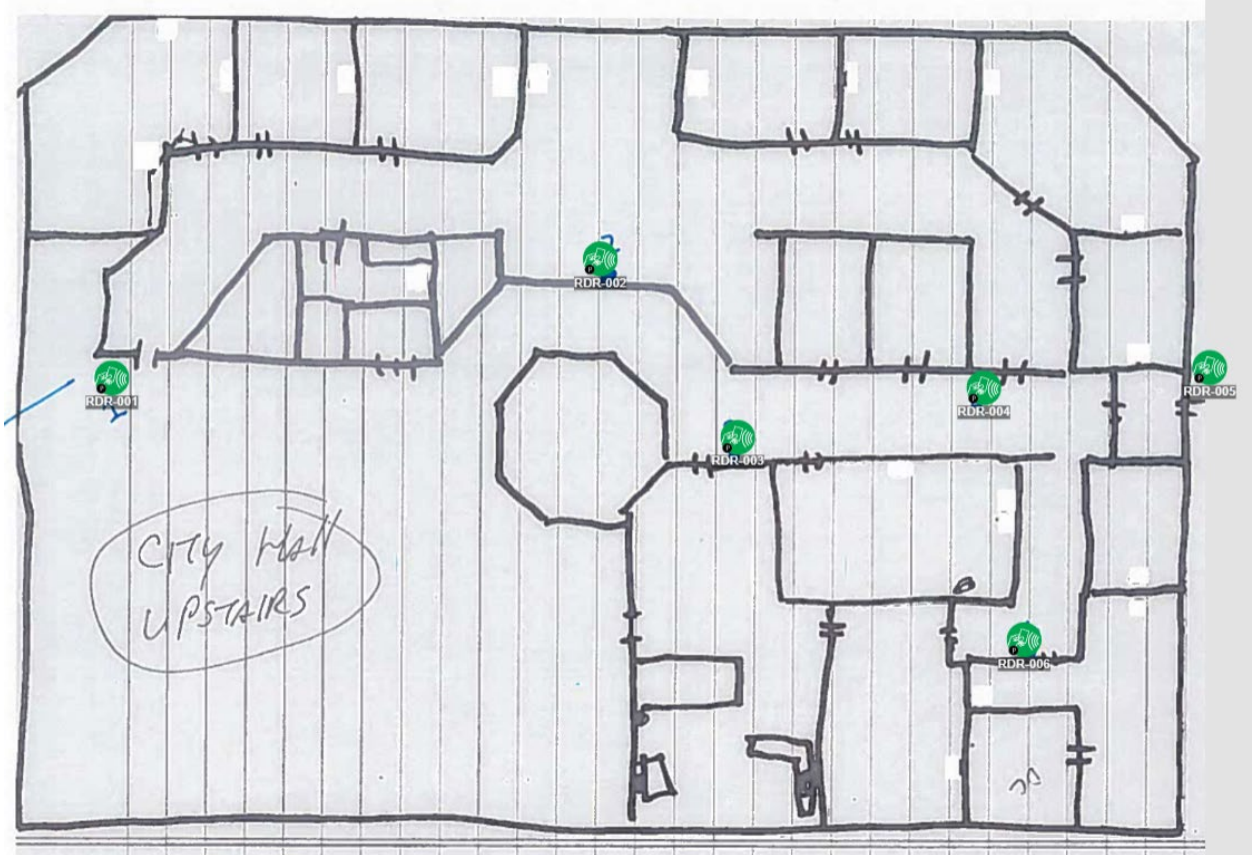
Access Control System:

QTY – Description

- 13 - Readers, iClass or compatible with existing access credentials
- 13 - Door configuration & usage
- 13 - Electromechanically controlled lock sets if applicable
- 02 - Remote Door Releases for the administrative areas
 - Knight Security / Sub-Contractor to provide and install Electrified, cylindrical, Institutional Locksets for doors as applicable to each door.
 - Knight Security to provide Electrified Push Bars as applicable to address door specifics.
 - Knight Security will provide two electrified lock sets for IT room and the midspan IDF/Equipment room.



City Hall, First Floor - ACS



City Hall, Second Floor - ACS

Recommendations

Knight recommends a thorough investigative approach to security to explore all the potential management uses of the data collection. Access Control, Video and Intrusion information can be used in a variety of ways to impact the company's profitability -- Security, Life Safety, Risk Mitigation and Operational Management. Taking the time to explore the impact on all Company Departments will impact the total usability of the System for years into the future. Should Knight be selected as a potential partner in the vetting process, we will develop a full solution proposal including Scope of Work, Definitions of Roles and Responsibilities, and Investment.

This Concept Submittal is the communication channel to verify the needs assessment, then becomes the outline for Knight to design an encompassing solution to meet everything identified.

Secure Plan including Knight Sentry 2.0 SLA Solution Architecture Recommendation:

- **ACS & VSS Protocol:** Knight Recommends a full Site Inspection to evaluate all devices including related network devices and hardware related to access control and video surveillance.
- **\$3K - ACS or VSS**
- **\$5K - Both systems**

INCLUDED WITH THE KNIGHT SOLUTION as part of the Warranty :

SecurePlanHealth™

With our enhanced monitoring capabilities, we can alert you of potential failures before they happen. Know that your video surveillance system is operating as designed to protect your employees and company from security risks and possible false accusations.

Our *SecurePlanHealth* service agreement ensures a stable and active IT infrastructure for your organization, so you can have peace of mind.

BENEFITS:

1. Enhanced Monitoring Capabilities

Minimize your system downtime. Our monitoring system can alert us to potential system failures before they happen. With SecurePlanHealth, we check for network connectivity issues, power supply consistencies and IP switch successes so your internal IT department can focus on their priorities.

2. Eliminate Surprises

Never be without proof. Have assurance knowing that all critical security devices and systems are operating at peak performance. Know that we have taken every possible action to ensure your records are being recorded and archived.

A full site inspection is necessary to allow Knight Security to evaluate all hardware devices and operation of the program itself to provide an accurate Service Level Agreement.

By doing so, our clients can focus on other priorities and allow Knight Security to monitor the health of your system. Protocols can include but not limited to: Knight Customer Support Center will take appropriate action to remotely address a down camera, a server that is maxing out on storage or unusual threshold breach as some of the examples.

Client will receive real-time notifications via email and/or a call to communicate a fix or to dispatch a technician the very next business day!

3. Immediate Service Response

Service requests are generated by Knight Security Systems. We look for system issues, network communication loss or hardware failures and guarantee same-day service response should questions arise.

Access Control Project Investment Range:



Total Secure Plan w/Knight Sentry 2.0 Investment Range:



Pending site inspection (*) See yellow highlight under "Recommendation"

The above estimates are based on Knight Security Systems' performance experience with similar projects. Better information will evolve as the Project Development Process is implemented. Factors that affect the range include final camera count, quality of components, resolution of cameras, complexity of installation environment, and other factors that will be determined during technical site meetings.

If this price range is on target and funds are available – The next step in this process is for us to co-author an "ACTION PLAN" with a Timeline for site survey and proposal.

Print Name

Position

Signature

Date